

## JOB DESCRIPTION

<b>Vacancy reference:</b>	SRF41061/41065
<b>Post Title:</b>	Lecturer in Real Estate Finance / Real Estate
<b>Grade:</b>	Grade 7
<b>School/Department:</b>	Henley Business School, Department of Real Estate & Planning
<b>Reports to:</b>	Head of Department of Real Estate & Planning
<b>Responsible for:</b>	N/A

### Purpose

Henley Business School (University of Reading) is seeking to appoint 2 lecturers (equivalent to Assistant Professors in the US system, see note in the job description) in real estate finance / real estate to strengthen our world-leading department of Real Estate and Planning. This recruitment cycle is part of a faculty renewal process intending to add ambitious academics willing to contribute to a significant improvement in our already excellent global ranking.

These posts are aimed at active researchers with a strong publication trajectory, interested in carrying out internationally recognized research. We provide the environment for researchers to work collaboratively as well as individually. We have a vibrant student community, and the successful candidates will teach on courses across our undergraduate and masters programmes. We have also recently added an ExecEd offer, with opportunities to engage with business and policy makers.

### Main duties and responsibilities

The successful appointee is expected to contribute to research, teaching and administration as follows:

RESEARCH (approx. 2 days a week)

- Publication of articles in internationally recognised journals.
- Dissemination of research outputs through several channels (conferences, research seminars, engagement with business / policy makers, social media, etc.)
- Involvement in research grant applications, and subsequent delivery of funded projects

Some examples of key areas of expertise and research (among others) for the two posts are:

- Real Estate Finance
- Corporate Finance with focus on real estate
- Asset Pricing with focus on real estate
- Household Finance / Mortgage Finance
- Behavioural Finance
- Valuation of real estate assets and financial products
- Commercial real estate markets and assets
- Sustainability
- Development appraisal and finance
- Pricing of optionality features

### TEACHING

A combination of undergraduate and postgraduate teaching on various programmes, project/dissertation supervision at Masters and Doctoral level and personal tutoring, together with appropriate assessment and feedback. The post holder will be responsible for providing students with an effective learning experience, by fully engaging with their teaching/learning and seek to enhance their practice, building on feedback from a range of sources.

Key aspects of teaching will be agreed and may include:

- Effective delivery of existing courses
- Development of new content / courses
- Innovation in teaching methods (e.g. case studies, introduction of online elements, etc.)
- In time opportunities to engage in Executive Education

#### ADMINISTRATION

Administration may include management of research projects and other roles within the Department or School, along with business engagement and programme outreach activities as appropriate.

#### Contact

Overall, you will be working with colleagues within the Department, Henley Business School and across the University to foster their development and promotion. External engagement with academics, policy makers, business and institutional and professional bodies will also be expected as part of the role. With seniority, there will be leadership/administration elements to the role as appropriate.

#### Supervision received

Mentoring will be provided for both research and teaching to advise and assist you in your career progression. This support will help you to go through your probation after 3 years and subsequently apply for promotion to Associate Professor when key requirements are met.

#### Terms and conditions

The post is permanent full time, subject to satisfactory probationary performance.

This document outlines the role and key responsibilities required for the time being of the post to indicate the level of responsibility. It is not a comprehensive or exhaustive list and the line manager may vary duties from time to time which do not change the general character of the job or the level of responsibility entailed.

*Please note, the UK system slightly differs from a US tenure-track system because, after probation, a Lecturer (equivalent to Assistant Professor in the US system) will be allowed to apply for promotion to Associate Professor as soon as he/she will be ready according to the criteria set by the Department, Henley Business School and the University of Reading.*

**Date assessed: 10 May 2021**

# PERSON SPECIFICATION

Job Title		School/Department
Lecturer in Real Estate Finance / Real Estate		Real Estate & Planning
Criteria	Essential	Desirable
<b>Skills</b>	<ul style="list-style-type: none"> <li>• Ability to carry out high quality research</li> <li>• Ability to deliver high quality teaching</li> <li>• Strong oral and written communication skills</li> </ul>	<ul style="list-style-type: none"> <li>• Effective engagement with research staff and PhD students</li> <li>• Ability to contribute to research grant applications</li> </ul>
<b>Attainment</b>	<ul style="list-style-type: none"> <li>• PhD completed in real estate, finance, economics or geography</li> <li>• Research esteem appropriate to stage in career, including academic publications in high quality journals; academic and professional conference presentations; involvement in national and/or international research contracts</li> <li>• Teaching effectiveness as appropriate to stage in career</li> </ul>	<ul style="list-style-type: none"> <li>• Teaching qualifications</li> <li>• Membership of relevant academic associations and professional bodies</li> <li>• Success in working in an applied multidisciplinary setting</li> <li>• Success in securing external research funding</li> <li>• Evidence of innovative research and teaching</li> </ul>
<b>Knowledge</b>	<ul style="list-style-type: none"> <li>• A good understanding of one or more areas related to commercial real estate markets and assets, real estate finance, real estate asset pricing/valuation, sustainability, developments, corporate and behavioural finance and household/mortgage finance.</li> <li>• Proficiency in quantitative research methods</li> </ul>	<ul style="list-style-type: none"> <li>• Knowledge of broader issues in real estate markets, finance and economics</li> <li>• Awareness of real estate financial products and the fund management industry</li> </ul>
<b>Relevant Experience</b>	<ul style="list-style-type: none"> <li>• Undertaking internationally recognized academic research (preferably having at least one publication or R&amp;R in a leading journal)</li> <li>• Teaching at university level</li> </ul>	<ul style="list-style-type: none"> <li>• Collaboration with research teams</li> <li>• Participation in bids for research grants</li> <li>• Collaboration in team teaching</li> <li>• Supervision of masters/PhD</li> </ul>

		thesis
<b>Disposition</b>	<ul style="list-style-type: none"> <li>• Highly motivated</li> <li>• Ability to work as part of a team</li> <li>• Enthusiasm to develop research projects and teaching programmes</li> <li>• Cooperative in working with colleagues to deliver effective research and teaching</li> <li>• Personable in relating to students and provision of pastoral care</li> <li>• Determination in achieving results</li> </ul>	<ul style="list-style-type: none"> <li>• Self-confident and aware of the continuous need to learn</li> <li>• Good attitude and efficiency in team organisation and coordination</li> </ul>
<b>Other</b>	<ul style="list-style-type: none"> <li>• Willingness to travel abroad for teaching and research conferences</li> <li>• Interest to innovate and contribute to the development of new initiatives</li> <li>• Willingness to contribute to management/administrative duties</li> </ul>	<ul style="list-style-type: none"> <li>• Ability to involve other people in the development of new initiatives</li> <li>• Personal inclination to think 'out of the box'</li> </ul>

Completed by: G Marcato	Date: 10 March 2022
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