

# **JOB DESCRIPTION**

Vacancy reference:	SRF32431	
Post Title:	Lecturer in Marketing	
Grade:	Grade 7	
School/Department:	Marketing and Reputation, Henley Business School	
Reports to:	Head of Department	
Responsible for:	Marketing & Reputation	

## **Purpose**

Following growth in student numbers and the continued development of our suite of MSc Marketing programmes, we are looking for an experienced lecturer to join our Marketing team. We welcome candidates with a demonstrated expertise in any area of marketing, and are particularly interested in candidates with research and teaching interests in consumer behaviour and digital marketing (e.g. marketing analytics, social media marketing or mobile marketing).

The post-holder will be expected to be research active and have relevant experience of teaching Marketing at postgraduate and undergraduate levels. Primarily based at our Whiteknights Campus in Reading, you may be required from time to time to teach at our Greenlands Campus and elsewhere.

This post provides a unique opportunity for an early career academic to continue to build their career and participate in a growing and thriving group.

### Main duties and responsibilities

A combination of academic research, teaching and administration as agreed with the Head of Department or delegated person.

- Research will be expected to lead to the regular publication of articles in internationally recognised refereed journals, as well as the production of seminar and working papers leading up to such outputs and where appropriate to outputs in professional and practitioner journals.
- Teaching will include any combination of undergraduate and postgraduate programme lecturing. Project/dissertation supervision, PhD and DBA supervision and personal tutoring, together with the appropriate assessment and feedback will be part of the portfolio of work. The growth ambitions of the School will lead to collaboration on the future development of teaching and learning.
- Administration may include elements of module convening, academic leadership of teaching programmes and a variety of necessary roles as requested by the Head of Department.

# **Supervision received**

Dedicated research and teaching mentoring will be provided to advise and assist the appointee in satisfying the post requirements and progressing their career.

# **Supervision given**

To undergraduate, postgraduate research, and doctoral students as required.

#### Contact

The work will involve liaison with a variety of staff in the School and in other Schools in the University, depending upon the tasks being undertaken. Specific tasks may require contact with a range of external organisations and individuals.

### Terms and conditions

Full time fixed term (12 month) contract.

The terms and conditions will be standard terms and conditions for a Lecturer at the University.

This document outlines the duties required for the time being of the post to indicate the level of responsibility. It is not a comprehensive or exhaustive list and the line manager may vary duties from time to time which do not change the general character of the job or the level of responsibility entailed.

Date assessed: April 2020



# **PERSON SPECIFICATION**

Job Title	School/Depar	rtment
Lecturer in Marketing	Marketing and	d Reputation
Criteria	Essential	Desirable
Skills Required	<ul> <li>Strong oral and written communications skills</li> <li>Excellent research skills</li> <li>Ability to publish high quality articles and write research grant applications</li> <li>Excellent team working skills</li> </ul>	
Attainment	<ul> <li>PhD in Marketing or related subject</li> <li>Record of (or potential for) research publications in high ranking journals</li> </ul>	<ul> <li>Success in gaining research grants</li> <li>Teaching qualification (e.g.HEA)</li> </ul>
Knowledge	Specialist knowledge of theories and contemporary practice in marketing	<ul> <li>Knowledge of QA         procedures in HE</li> <li>Demonstrated         expertise in consumer         behaviour or digital         marketing</li> </ul>
Relevant Experience	<ul> <li>Evidence of excellent / emergent research profile</li> <li>Evidence of high quality teaching at undergraduate, postgraduate and/or post experience levels</li> </ul>	<ul> <li>Teaching students from an international background.</li> <li>Supervision of PhD students</li> <li>Programme leadership /course development.</li> <li>Supervision of Masters dissertation/projects</li> <li>Engagement with employers and other stakeholder groups</li> <li>Able to demonstrate innovative approaches to teaching and learning</li> </ul>
Disposition	Flexible approach to work.	

	Team member with
	good interpersonal skills
Other	Willingness to work
	across campuses
	(Greenlands and
	Whiteknights).
	Willingness to travel
	overseas for teaching
	as required by line
	manager
	Willingness to
	undertake
	administrative duties as
	required by line
	manager

Completed by: Adrian Palmer

Date: April 2019